

THE CHALLENGE

Over the last few years with increased competition, cost pressure, rising insurance rates nationally, operating model changes and increased climate commitments, senior Executives in health insurance have drawn on Exec Ascend to help build high performing senior teams and deliver leadership coaching and leadership development programs within the health insurance sector.



THE RESPONSE

Exec Ascend draw on deep health insurance experience, gained through internal roles at Medibank Private and a strong understanding of the health insurance industry.

We focus on building strong leadership capability, with a combination of individual and team coaching & team workshops, deep dives, supported by evidence-based diagnostic assessments. We deliver powerful insights with a willingness to support our clients to have bold conversations to drive speed, accountability, unlock barriers and deliver at pace.

Our key work includes helping executives & leadership teams to;

- Bring strategic impact linking to business goals
- Identifying measures to accelerate execution of enterprise programs
- Creating leadership resilience of leaders and teams
- Strategies to adapt to changing business/ market conditions
- Leading in high stress, high risk environments
- Creating broader culture of accountability
- Proactive partnering with the business to balance business and customer requirements
- Creating alignment of technology and operational and functional teams for customer and member

THE IMPACT

Our clients have achieved strong and sustained improvements in leadership capability and high-impact organisation outcomes.

Key metrics tell a compelling story of critical leadership behaviours and mindset shifts including improved performance, shared clarity, alignment, collaboration and decision-making.

"I cannot recommend Lisa highly enough – she is fabulous! I found her approach and insights not just helpful, but truly motivating and thought provoking. Lisa has a background in psychology as well as significant experience in senior executive coaching. The mix of these combined with her open and honest approach helped me to reevaluate the way I was operating. Our time together was extremely valuable, and I can definitely say that I have a different attitude as a result"

Alana Fineman
Group Financial Controller
Bupa 2022

"I have had the great pleasure of working with Lisa as my executive coach for the last 12 months. I came to Lisa as an effective leader with a track record of delivering transformational yet tactical outcomes. Since working with Lisa, I have been sponsored to contribute at a strategic level. She helped me elevate my engagement to an enterprise level. Lisa created an environment where I was comfortable being vulnerable. Through great self-awareness and empathy for my stakeholders, I developed strategies for greater organisational impact. As a result of Lisa's counsel, I feel strong endorsement at all levels within the organisation"

Executive General Manager
Australian Unity
Jan 2023